

Memorandum of Understanding (MoU)

Between

**VILASRAO DESHMUKH
FOUNDATION, Group of
Institutions, Latur.**

and

Skill Academy by Testbook

February 23, 2024

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MoU ") is entered into as of **February 23, 2024** (the "Execution Date") by and between, **VILASRAO DESHMUKH FOUNDATION, Group of Institutions, Latur.**, (hereinafter referred to as "VDFGOIL"

AND

Testbook Edu Solutions Pvt. Ltd. (PAN: AASCS8515R and CIN: U72200MH2013PTC241118), a private limited company incorporated under the Companies Act, 1956, engaged in providing online educational courses to students, having its registered office at 1st and 2nd Floor, Zion Building, Plot no. 273, Sector No. 10, Kharghar, Navi Mumbai, Raigarh, Maharashtra - 410210 (hereinafter referred to as "**Skill Academy** ", which expression shall unless repugnant to the context or meaning thereto shall mean and include its successors and permitted assigns) represented herein by its Director, Mr. Ashutosh Kumar, duly authorized by its board of directors vide resolution dated 16th November 2019.

"Parties

WHEREAS:

A. Skill Academy will provide its services under **Skill Academy Campus Program** for use by VDFGOIL in respect of "End Users" (all students who are presently enrolled in any program with the institution), in accordance with the terms and conditions set out herein.

B. Pursuant to the foregoing, the Parties have agreed to enter into this MoU to set forth the terms and conditions of their arrangement in the following sections.

As a part of this MoU, both the parties have identified and hereto agree to the following responsibilities respectively:

1. RESPONSIBILITIES

1.1 Responsibilities of Skill Academy

A. Skill Academy with the help of VDFGOIL shall get all the willing students of VDFGOIL to register in the Skill Academy Campus Program with email ID & contact number to avail the services & benefits. B. There will be no financial implications involved between Skill Academy and VDFGOIL during the "Term" (defined hereafter) of this MoU, the end-users will get the following benefits under Skill Academy Campus Program.

- Complete Preparation for Job & Internship - Activities for a period of 1 year which would include Live Aptitude Tests & Company Specific Mock Tests.
- Live Upskilling Bootcamps from Top Industry Experts (Minimum of 25)
- Free Access to all the content under Testbook Pass for a period of 1 month.
- Chance to get internships & full-time job opportunities through various competitions.
- Added physical 27 sessions/boot camps/training sessions - (Subject to college date time availability).
- 2 physical tests per year.
- 1 sponsorship/techfest event (Subject to college date time availability).

TESTBOOK EDU SOLUTIONS PVT. LTD.

1st & 2nd Floor, Zion Building, Plot No. 273, Sector - 10, Kharghar, Navi Mumbai - 410210

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1.2 Responsibilities of VDFGOIL

- A. To help Skill Academy team with the necessary **College Details Information (Refer Annexure-I)** which is required to create a Students Performance Dashboard for VDFGOIL
- B. To spread the awareness about the benefits of Skill Academy Campus Program among college students through all means possible in the capacity of college management like Issuing Notice, email, SMS, Whatsapp, Facebook, LinkedIn, etc
- C. To help Skill Academy Team in promoting various Live Sessions, Upskilling Bootcamps, Aptitude Tests, etc among college students through all means possible so that a maximum number of students can be benefitted.
- D. Facilitate in forming a Whatsapp Group with Placement Cell Representative and Skill Academy team which would act as a common point of interaction/communication

2. Other provisions:

- A. This MoU shall be valid for an initial period of 1 (one) year from the Execution Date ("Term ") unless terminated earlier by Parties.
- B. Skill Academy shall keep all the data collected from the students confidential and shall NOT share/disclose to anyone in any form whatsoever without prior written permission from the students. Skill Academy also agrees that the data collected shall be used for the purpose envisaged in this MoU and not for any other purpose.

AGREED AND ACCEPTED:

For and on behalf of **VILASRAO DESHMUKH FOUNDATION, Group of Institutions, Latur.**

Signature

Name: **Dr. B. S. Wakure**

Title: **Principal.**

Date: **Principal**

Principal / Director Name & Email Id:

Principal / Director Contact Number:

New MIDC, Latur-413531

For and on behalf of Skill Academy by

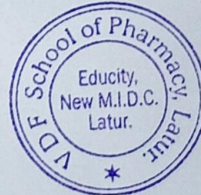
TESTBOOK EDU SOLUTIONS PVT LTD

Signature

Name: **Jagdish Patil**

Title: **RBH (Regional Business Head)**

Date:



balaji.wakure @ vdf . in

9798515555 .



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ANNEXURE I

Basic Details Required

TPO Name: Mr. Sheshgiri. N. Yada.

TPO Email Id: gadasheshgiri@gmail.com

College Pincode: 413512

Total Strength: 318

Number of Departments: 2

Name of Departments: B. Pharmacy
M. Pharmacy (Pharmaceutics)

IMPORTANT: All Partner Colleges are required to share their campus details in the prescribed format at the time of MOU signing.

Acknowledgement:

I hereby declare that I have attached all the details mentioned in the spreadsheet & all the provided details are correct.

TPO Name: Sheshgiri. N. Yada.

Signature: S.N. Yada.

Mob- 8446796085

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